



INNOVATIVE SOLUTIONS AND THE LEADERS WHO CAN IMPLEMENT THEM

LOWELL MILKEN INSTITUTE  
FOR BUSINESS LAW AND POLICY

UCLA LAW

# THE LOWELL MILKEN INSTITUTE FOR BUSINESS LAW AND POLICY AT THE UCLA SCHOOL OF LAW STANDS AT THE FOREFRONT OF INNOVATION AND EXCELLENCE IN BUSINESS LAW EDUCATION.

The Institute prepares students for outstanding careers in business law practice and other leadership opportunities, while serving as a hub of research and strategy for practitioners, scholars and experts across a variety of disciplines. It commands a rich array of resources, including those that emanate from a great global campus, a distinguished faculty, outstanding students, a world-class curriculum enhanced by clinical and transactional skills training, and the impressive legal and business community of Los Angeles and California.



**RACHEL F. MORAN**  
Dean and Michael J. Connell  
Distinguished Professor of Law



**ANDREW M. KAUFMAN**  
Executive Director



**ERIC M. ZOLT**  
Faculty Director and Michael H. Schill  
Distinguished Professor of Law

Through research, policy reform and teaching, the Lowell Milken Institute seeks to meet the challenges of a global economy by developing innovative solutions and the leaders who can implement them in the areas of business law and policy.

In all of its initiatives, the Lowell Milken Institute is guided by several core principles. Most fundamentally, the Institute treats law as an integral part of business activity, especially in an entrepreneurial economy. Business law and policy decisions play a key role in determining whether and where jobs will be created, whether and where new businesses will be started, and whether our economy will prosper in a global environment. To succeed in an increasingly complex business and legal environment, business lawyers must have a deep understanding of the clients they serve and the economic settings in which these clients operate. The complex forces that shape an entrepreneurial economy demand that the field of business law and policy transcends disciplinary boundaries to capitalize on the insights of economists, sociologists, historians, psychologists, and business analysts. To achieve a lasting impact, the Institute bridges the divides among academic disciplines and between the academy and practice, using creative partnerships to shape the future of business law and policy.

# Who We Are

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## OUR FACULTY

The Lowell Milken Institute's affiliated faculty includes highly renowned experts in bankruptcy, corporate law, corporate governance, intellectual property, international business transactions, real estate, securities regulation and tax. Their research draws on a range of perspectives and approaches. Many faculty members have significant real-world experience that enriches their scholarship and teaching. Others contribute insights from history, sociology, economics and various disciplines to deepen an understanding of business law and policy. Several faculty members rely on empirical approaches that anchor their findings in careful statistical analysis of, for example, major bankruptcy litigation. As Faculty Director, Michael H. Schill Distinguished Professor of Law Eric M. Zolt works closely with Executive Director Andrew M. Kaufman to advance the Institute's overall mission and specific goals.

## OUR ADVISORY BOARD

The Lowell Milken Institute's advisory board composed of highly successful lawyers and business leaders, makes invaluable contributions by identifying emerging challenges and opportunities in the world of business law and policy. This strategic vision is critical as the Institute develops and discovers innovative ways to train the next generation of legal and business minds.

## OUR STAFF

A first-rate staff led by Executive Director Andrew M. Kaufman ensures that the Institute's mission is realized through dynamic curricular innovation, cutting-edge research, and influential conferences and publications. The Executive Director is assisted by Lowell Milken Institute Fellows, exceptional young legal minds who undertake meaningful research, teach courses, prepare publications and plan conferences.



THE LOWELL MILKEN INSTITUTE'S AFFILIATED FACULTY INCLUDES HIGHLY RENOWNED EXPERTS IN BANKRUPTCY, CORPORATE LAW, CORPORATE GOVERNANCE, INTELLECTUAL PROPERTY, INTERNATIONAL BUSINESS TRANSACTIONS, REAL ESTATE, SECURITIES REGULATION AND TAX.

The background is a blue-tinted composite image. On the right side, there is a wireframe globe showing the continents. On the left side, there is a semi-transparent financial data table with the following text:

THE NUMBERS	
Energy Prices	0.5%
Commodity Prices	0.2%
Food	0.9%
Oil Prices	2.4%
Metals	0.8%

Driving the agenda  
for research and  
policy reform.

The Institute influences the field of business law and policy through innovative research, penetrating policy analysis and sophisticated training that prepares students to become leaders in an entrepreneurial economy. The Institute uses its conferences and publications to reach a broad audience and to have a transformative impact.

## RESEARCH AND POLICY REFORM

The Lowell Milken Institute is driving the agenda for research and policy reform through targeted initiatives that tackle the most important and pressing problems in business law and policy. These initiatives result in conferences that bring leading figures to the campus and in publications that reach academics, legal practitioners, the business community and policy-makers. Consistent with a spirit of collaboration and cooperation, the Institute regularly partners with others to enhance the impact of its work. For example, the annual NYU-UCLA Tax Policy Conference rotates between Los Angeles and New York, reaching the leading centers of business activity. The joint annual conference provides a forum for leading scholars, policymakers and practitioners to offer expert perspectives on complex tax policy issues and options for reform from both a legal and economic perspective. The Institute disseminates the results of its research through various outlets, including its own white papers.

## CURRICULAR INNOVATION

The Institute is dedicated to ensuring that UCLA School of Law's business law and policy curriculum remains in the vanguard of innovative approaches to legal education. In undertaking this effort, the Institute recognizes that lawyers working in the corporate world require broad-based expertise. To ensure that fullness of perspective, the

program of study combines theory with real-world opportunities for students to explore the intersection of law and business. Students are prepared for a sophisticated practice in a wide range of areas, including bankruptcy, corporate law, mergers and acquisitions, securities regulation and taxation. Graduates master the skills necessary to adapt to a changing legal and economic marketplace, to identify emerging areas of economic opportunity, and to make the transition to leadership positions in business, the non-profit sector and philanthropy.

## How We Support Students

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In addition to support for a responsive and dynamic curriculum, the Lowell Milken Institute nurtures the next generation of business leaders and scholars through critically needed financial assistance. Scholarships and prizes not only attract the best and brightest students, but also keep the promise of access to a world-class legal education alive for people from all economic backgrounds.

The Institute promotes training and leadership through extracurricular activities that enrich the law school experience. For example, students can participate in the Transactional Lawyering Meet, the leading competition for those interested in transactional practice. Participants work in teams to draft a transactional agreement and to negotiate its provisions with other student teams. In addition, the Institute works with student organizations to promote awareness of issues and opportunities in the business law field. Student organizations include the Business Law Association, the Law and Economics Society, the Real Estate Law Association and the Volunteer Income Tax Assistance Clinic.





THE INSTITUTE PROMOTES TRAINING AND LEADERSHIP THROUGH EXTRACURRICULAR ACTIVITIES THAT ENRICH THE LAW SCHOOL EXPERIENCE.

A photograph of three business professionals in a meeting. Two men in dark suits and ties are seated on the left, looking towards a woman on the right. The man in the center is gesturing with his hands while speaking. The background is a blurred wooden interior.

Innovative solutions  
and the leaders who  
can implement them.

## How We Make a Difference

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The Lowell Milken Institute for Business Law and Policy is making a lasting difference. Faculty research defines the terms of the debate in bankruptcy, corporate law, mergers and acquisitions, securities regulation and tax. Policy work builds on this path-breaking scholarship by illuminating its real-world applications. Through ongoing curricular development, the Institute prepares students to apply their skills and knowledge in implementing novel approaches to important legal and business problems. Taken together, the Lowell Milken Institute's research, policy analysis and training are building a legacy of excellence: innovative solutions and the leaders who can implement them.

FOR MORE INFORMATION ON THE LOWELL MILKEN INSTITUTE FOR BUSINESS LAW AND POLICY, PLEASE VISIT [WWW.LAW.UCLA.EDU/LOWELLMILKENINSTITUTE](http://WWW.LAW.UCLA.EDU/LOWELLMILKENINSTITUTE).

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